# Financial Performance Report – Operating and Capital FINANCE AND RESOURCE MANAGEMENT COMMITTEE

July 1, 2021 to March 31, 2022

The Financial Performance Report of income and expenditures is prepared from two sources: actual accounting data as recorded at Virginia Tech and the annual budgets which are also recorded in the university accounting system. The actual accounting data reflect the modified accrual basis of accounting, which recognizes revenues when received rather than when earned and commitments to buy goods and services as encumbrances when obligated and as an expenditure when paid. The Original Budget was approved by the Board of Visitors at the June meeting. The Adjusted Budget reflects adjustments to incorporate actual experience or changes made during the fiscal year. These changes are presented for review and approval by the Finance and Resource Management Committee and the Board of Visitors through this report. Where adjustments impact appropriations at the state level, the university coordinates with the Department of Planning and Budget to ensure appropriations are reflected accurately.

The July to March 2021-22 budget (year-to-date) is prepared from historical data which reflects trends in expenditures from previous years as well as known changes in timing. Differences between the actual income and expenditures and the year-to-date budget may occur for a variety of reasons, such as an accelerated or delayed flow of documents through the accounting system, a change in spending patterns at the college level, or increases in revenues for a particular area.

Quarterly budget estimates are prepared to provide an intermediate measure of income and expenditures. Actual revenues and expenditures may vary from the budget estimates. The projected year-end budgets are, however, the final measure of budgetary performance.

Capital program performance is measured against the Total Project Budget. The Total Project Budget amounts reflect appropriations and authorizations established by the State or Board of Visitors for each capital project. These amounts are recorded in the accounting system in grant funds with revenue and expenditure budgets upon the effective date of each project, which normally occurs on July 1 or regularly scheduled meetings of the Board of Visitors. Under restructuring authorities, university administration may make minor changes to a Total Project Budget, within ten percent, and the revised Total Project Budget is shown on the subsequent quarterly report. The Cumulative Expenditures reflect lifetime-to-date activity until a project is complete, and a project's life spans multiple fiscal years. The Annual Budgets are estimates of expected activity for a 12-month portion of the life of a project, and these budgets are approved by the Board of Visitors at the June meeting. Spending pace for a project may periodically slow or accelerate during a year for a variety of reasons including shifts in construction start dates, contractor performance or billing cycles, and supply chain disruptions. The Annual Budgets are revised accordingly and shown on the subsequent quarterly report.

#### **RECOMMENDATION:**

That the report of income and expenditures for the University Division and the Cooperative Extension/Agricultural Experiment Station Division for the period of July 1, 2021 through March 31, 2022 and the Capital Outlay report be approved.

June 7, 2022

# OPERATING BUDGET 2021-22

NET \$-346 \$-5,043 \$4,697 \$0 \$0 \$0 \$0  Auxiliary Enterprises  Revenues \$327,230 \$323,857 \$3,373 (7) \$355,918 \$365,468 \$9,550 (7) Expenses -254,237 -263,468 9,231 (7) -350,771 -389,326 -38,555 (7) Reserve Drawdown/(Deposit -72,993 -60,389 -12,604 (7) -5,147 23,858 29,005 (7) NET \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0  Sponsored Programs  Revenues \$275,100 \$270,739 \$4,361 (8) \$355,706 \$355,706 \$0 Federal Pandemic Relief 35,387 35,387 0 0 35,387 35,387 (17) Expenses -295,903 -302,371 6,468 (8) -355,706 -380,604 -24,898 (17) Reserve Drawdown/(Deposit -14,584 -3,755 -10,829 0 -10,489 -10,489 NET \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0		July 1, 20	021 to March 31,	2022	Annual Budget for 2021-22						
Distribution   Revenues   Section   Sectio	-	•									
Revenues	Educational and General Prog	grams									
Ceneral Fund	<b>University Division</b>										
Tulion and Fees	<u>Revenues</u>										
All Other Income 31.578 33.474 -1.886 (2) 44.090 44.895 805 (12)  Total Revenues \$609,466 \$807.412 \$2.054 \$878.432 \$881.012 \$12.580  Expenses  Academic Programs \$-411.721 \$-418.925 \$7.204 \$-559,541 \$-573,119 \$-13.578  Support Programs -218.183 -218.510 327 -318.891 -326.478 -7.587  Reserve Drawdown/(Depos 0 0 0 0 0 0 8.555 8.555 8.555 (18) \$655 (18) \$655 (18) \$179.562 \$169.977 \$9.585 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0		·		•			, ,				
Total Revenues		·	•		· ·	· · · · · · · · · · · · · · · · · · ·					
Expenses	_	-			-						
Academic Programs	Total Revenues	\$809,466	\$807,412	\$2,054	\$878,432	\$891,012	\$12,580				
Support Programs	<u>Expenses</u>										
Reserve Drawdown/(Deposition   Color	Academic Programs	\$-411,721	\$-418,925	\$7,204	\$-559,541	\$-573,119	\$-13,578				
Total Expenses   \$-629,904   \$-637,435   \$7,531 (s) \$-878,432   \$-891,012   \$-12,580 (to.)1     NET   \$179,562   \$169,977   \$9,586   \$0   \$0   \$0     So   \$0   \$0     Revenues   \$0   \$0     Federal Appropriation   \$12,332   \$13,091   \$-759 (s)   \$15,647   \$16,811   \$1,164 (s)     All Other Income   \$1,108   \$675   \$433 (s)   \$750   \$750   \$0     Total Revenues   \$72,485   \$72,811   \$-326   \$95,613   \$97,194   \$1,581     Expenses   \$-629,045   \$72,281   \$-326   \$95,613   \$97,194   \$1,581     Expenses   \$-630,000   \$-72,831   \$-77,864   \$-7,298   \$-7,298   \$-7,298   \$0     Reserve Drawdown/(Depos   \$0   \$0   \$0   \$0   \$2,905   \$189,		-218,183	-218,510		-318,891	·					
NET	` · · · <del>-</del>										
Revenues	Total Expenses		-								
Revenues	NET	\$179,562	\$169,977	\$9,585	\$0	\$0	\$0				
General Fund	CE/AES Division										
Federal Appropriation   12,332   13,091   -759 (4)   15,647   16,811   1,164 (15)   1,106 (15)	Revenues										
All Other Income 1,108 675 433 (6) 750 750 0 Total Revenues \$72,435 \$72,811 \$-326 \$95,613 \$97,194 \$1,581    Expenses		· ·	•								
Total Revenues		•	•								
Expenses	<del>-</del>										
Academic Programs \$-67,330 \$-72,108 \$4,778 (6) \$-88,315 \$-92,801 \$4,486 \$-92,801 \$-5,501 \$-5,746 \$245 \$7,298 \$7,298 \$0.0 \$0.0 \$0.0 \$0.0 \$0.2,905 \$2,905 (16) \$-7,000 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0	Total Revenues	\$72,485	\$72,811	\$-326	\$95,613	\$97,194	\$1,581				
Support Programs   -5,501   -5,746   245   -7,298   -7,298   0   2,905   (16)	<u>Expenses</u>										
Reserve Drawdown/(Deposit   S-72,831   S-77,854   \$5,023   S-95,613   S-97,194   S-1,581 (14,15 NET   S-346   S-5,043   S4,697   S0   S0   S0   S0   S0   S0   S0   S	<del>_</del>	·					\$-4,486				
Total Expenses   \$-72,831   \$-77,854   \$5,023   \$-95,613   \$-97,194   \$-1,581 (14,1581)			•			·					
NET	Reserve Drawdown/(Depos_	0	0		0	2,905	2,905 (16)				
Revenues	Total Expenses	\$-72,831	\$-77,854	\$5,023	\$-95,613	\$-97,194	<b>\$-1,581</b> (14,15)				
Revenues	NET	\$-346	\$-5,043	\$4,697	\$0	\$0	\$0				
Revenues	Auxiliary Enterprises										
Expenses   -254,237   -263,468   9,231 (7)   -350,771   -389,326   -38,555 (7)   Reserve Drawdown/(Deposit   -72,993   -60,389   -12,604 (7)   -5,147   23,858   29,005 (7)   NET   \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	Revenues	\$327,230	\$323,857	\$3,373 (7)	\$355,918	\$365,468	\$9,550 (7)				
Sponsored Programs		·									
Revenues	Reserve Drawdown/(Deposit_	-72,993	-60,389	-12,604 (7)	-5,147	23,858	29,005 (7)				
Revenues	NET	\$0	\$0	\$0	\$0	\$0	\$0				
Federal Pandemic Relief   35,387   35,387   35,387   6,468 (8) -355,706   -380,604   -24,898 (17)	Sponsored Programs										
Expenses   -295,903   -302,371   6,468 (8)   -355,706   -380,604   -24,898 (17)   Reserve Drawdown/(Deposit   -14,584   -3,755   -10,829   0     -10,489   -10,489   NET   \$0	Revenues	\$275,100	\$270,739	\$4,361 (8)	\$355,706	\$355,706	\$0				
Reserve Drawdown/(Deposit	Federal Pandemic Relief	·	35,387		-	· · · · · · · · · · · · · · · · · · ·	35,387 (17)				
NET	-	•	•	. , ,	· ·	·	. , ,				
Revenues   \$35,933   \$36,502   \$-569   \$38,340   \$38,087   \$-253 (18)	` · · · ·	•				-					
Revenues         \$35,933         \$36,502         \$-569         \$38,340         \$38,087         \$-253 (18)           Expenses         -34,149         -35,492         1,343         -38,340         -38,087         253 (18)           Reserve Drawdown/(Deposit         0         0         0         0         0         0         0         0           NET         \$1,784         \$1,010         \$774         \$0         \$0         \$0         \$0           All Other Programs *         Revenue         \$18,527         \$18,910         \$-383         \$13,923         \$23,342         \$9,419           Federal Pandemic Relief         23,148         23,148         0         0         23,148         23,148 (19)           Expenses         -4,600         -11,189         6,589 (9)         -13,923         -37,973         -24,050 (19)           Reserve Drawdown/(Deposit         -37,075         -30,869         -6,206 (9)         0         -8,517         -8,517 (19)           NET         \$0         \$0         \$0         \$0         \$0         \$0         \$0           Total University         \$1,597,276         \$1,588,766         \$8,510         \$1,737,932         \$1,829,344         \$91,412	NE I	\$0	\$0	\$0	\$0	\$0	\$0				
Expenses	Student Financial Assistance										
Reserve Drawdown/(Deposit   0   0   0   0   0   0   0   0     NET		· ·									
NET \$1,784 \$1,010 \$774 \$0 \$0 \$0 \$0  All Other Programs *  Revenue \$18,527 \$18,910 \$-383 \$13,923 \$23,342 \$9,419 Federal Pandemic Relief 23,148 23,148 0 0 23,148 23,148 (19) Expenses -4,600 -11,189 6,589 (9) -13,923 -37,973 -24,050 (19) Reserve Drawdown/(Deposit -37,075 -30,869 -6,206 (9) 0 -8,517 -8,517 (19) NET \$0 \$0 \$0 \$0 \$0 \$0 \$0  Total University  Revenues \$1,597,276 \$1,588,766 \$8,510 \$1,737,932 \$1,829,344 \$91,412 Expenses -1,291,624 -1,327,809 36,185 -1,732,785 -1,834,196 -101,411 Reserve Drawdown/(Deposit -124,652 -95,013 -29,639 -5,147 4,852 9,999	•		•								
All Other Programs *  Revenue \$18,527 \$18,910 \$-383 \$13,923 \$23,342 \$9,419 Federal Pandemic Relief 23,148 23,148 0 0 23,148 23,148 (19) Expenses -4,600 -11,189 6,589 (9) -13,923 -37,973 -24,050 (19) Reserve Drawdown/(Deposit -37,075 -30,869 -6,206 (9) 0 -8,517 -8,517 (19) NET \$0 \$0 \$0 \$0 \$0 \$0 \$0  Total University  Revenues \$1,597,276 \$1,588,766 \$8,510 \$1,737,932 \$1,829,344 \$91,412 Expenses -1,291,624 -1,327,809 36,185 -1,732,785 -1,834,196 -101,411 Reserve Drawdown/(Deposit -124,652 -95,013 -29,639 -5,147 4,852 9,999	· · · · · · <del>-</del>					·	-				
Revenue         \$18,527         \$18,910         \$-383         \$13,923         \$23,342         \$9,419           Federal Pandemic Relief         23,148         23,148         0         0         23,148         23,148 (19)           Expenses         -4,600         -11,189         6,589 (9)         -13,923         -37,973         -24,050 (19)           Reserve Drawdown/(Deposit         -37,075         -30,869         -6,206 (9)         0         -8,517         -8,517 (19)           NET         \$0         \$0         \$0         \$0         \$0         \$0           Total University           Revenues         \$1,597,276         \$1,588,766         \$8,510         \$1,737,932         \$1,829,344         \$91,412           Expenses         -1,291,624         -1,327,809         36,185         -1,732,785         -1,834,196         -101,411           Reserve Drawdown/(Deposit         -124,652         -95,013         -29,639         -5,147         4,852         9,999		Ψ1,704	Ψ1,010	ΨΠ	ΨΟ	ΨΟ	ΨΟ				
Federal Pandemic Relief         23,148         23,148         0         0         23,148         23,148 (19)           Expenses         -4,600         -11,189         6,589 (9)         -13,923         -37,973         -24,050 (19)           Reserve Drawdown/(Deposit         -37,075         -30,869         -6,206 (9)         0         -8,517         -8,517 (19)           NET         \$0         \$0         \$0         \$0         \$0         \$0           Total University           Revenues         \$1,597,276         \$1,588,766         \$8,510         \$1,737,932         \$1,829,344         \$91,412           Expenses         -1,291,624         -1,327,809         36,185         -1,732,785         -1,834,196         -101,411           Reserve Drawdown/(Deposit         -124,652         -95,013         -29,639         -5,147         4,852         9,999	•	•									
Expenses         -4,600         -11,189         6,589 (9)         -13,923         -37,973         -24,050 (19)           Reserve Drawdown/(Deposit         -37,075         -30,869         -6,206 (9)         0         -8,517         -8,517 (19)           NET         \$0         \$0         \$0         \$0         \$0         \$0           Total University           Revenues         \$1,597,276         \$1,588,766         \$8,510         \$1,737,932         \$1,829,344         \$91,412           Expenses         -1,291,624         -1,327,809         36,185         -1,732,785         -1,834,196         -101,411           Reserve Drawdown/(Deposit         -124,652         -95,013         -29,639         -5,147         4,852         9,999											
Reserve Drawdown/(Deposit         -37,075         -30,869         -6,206 (9)         0         -8,517         -8,517 (19)           NET         \$0         \$0         \$0         \$0         \$0         \$0           Total University           Revenues         \$1,597,276         \$1,588,766         \$8,510         \$1,737,932         \$1,829,344         \$91,412           Expenses         -1,291,624         -1,327,809         36,185         -1,732,785         -1,834,196         -101,411           Reserve Drawdown/(Deposit         -124,652         -95,013         -29,639         -5,147         4,852         9,999		·	•		-	· · · · · · · · · · · · · · · · · · ·					
Total University         Revenues       \$1,597,276       \$1,588,766       \$8,510       \$1,737,932       \$1,829,344       \$91,412         Expenses       -1,291,624       -1,327,809       36,185       -1,732,785       -1,834,196       -101,411         Reserve Drawdown/(Deposit       -124,652       -95,013       -29,639       -5,147       4,852       9,999	•	•			*		. , ,				
Revenues       \$1,597,276       \$1,588,766       \$8,510       \$1,737,932       \$1,829,344       \$91,412         Expenses       -1,291,624       -1,327,809       36,185       -1,732,785       -1,834,196       -101,411         Reserve Drawdown/(Deposit       -124,652       -95,013       -29,639       -5,147       4,852       9,999	NET _	\$0	\$0	\$0	\$0	\$0	\$0				
Revenues       \$1,597,276       \$1,588,766       \$8,510       \$1,737,932       \$1,829,344       \$91,412         Expenses       -1,291,624       -1,327,809       36,185       -1,732,785       -1,834,196       -101,411         Reserve Drawdown/(Deposit       -124,652       -95,013       -29,639       -5,147       4,852       9,999	Total University										
Expenses       -1,291,624       -1,327,809       36,185       -1,732,785       -1,834,196       -101,411         Reserve Drawdown/(Deposit       -124,652       -95,013       -29,639       -5,147       4,852       9,999	•	\$1,597.276	\$1,588,766	\$8,510	\$1,737.932	\$1,829,344	\$91,412				
		-1,291,624			. , ,						
NET \$181,000 \$165,944 \$15,056 \$0 \$0 \$0	Reserve Drawdown/(Deposit_	-124,652	-95,013	-29,639	-5,147	4,852	9,999				
	NET _	\$181,000	\$165,944	\$15,056	\$0	\$0	\$0				

 $<sup>^{\</sup>star}\,\text{All Other Programs include federal work study, surplus property, local funds, and unique military activities.}$ 

#### **OPERATING BUDGET**

- 1. Tuition and Fee revenues are higher than projected due to the timing of tuition payments and student financial aid activity.
- University Division all other income revenues are lower than projected due to timing of revenues.
- 3. University Division E&G Academic and Support program expenditures are lower than projected due to timing of expenditures.
- 4. The budget for federal revenue is established to match projected allotments from the federal government that are expected to be drawn down during the state fiscal year. All expenses in federal programs are covered by drawdowns of federal revenue up to allotted amounts. Federal revenue in the Cooperative Extension and Agriculture Experiment Station Division is lower than projected due to the timing of federal drawdown.
- 5. Cooperative Extension and Agriculture Experiment Station Division All Other Income are higher than projected due to milk sales and self-generated revenues.
- Cooperative Extension and Agriculture Experiment Station Division academic program
  expenditures are lower than historical projections due to timing of expenses and locality
  recovery activity.
- 7. Quarterly and projected annual variances are explained in the Auxiliary Enterprises section of this report
- 8. Historical patterns have been used to develop a measure of the revenue and expenditure activity for Sponsored Programs. Actual revenues and expenses may vary from the budget estimates because projects are initiated and concluded on an individual basis without regard to fiscal year. The sponsored research expenditures are 11.3% higher than March 31, 2021.
- 9. Expenses for All Other Programs was lower than projected due to timing of expenditures and lower than projected Surplus Property activity.
- 10. The annual budget for the University Division General Fund was decreased \$0.4 million for the state share of salary and fringe benefit rate changes.
- 11. In June, the budget for Tuition and Fees was increased \$0.8 million for planned Fall 2021 Graduate enrollment and scholarships. The budget was increased \$9.0 million for higher than projected graduate and professional on-campus revenue, undergraduate residency mixture, and higher than projected program fees. The tuition and fee budget was increased \$2.4 million for higher than projected summer enrollments. The corresponding expenditure budgets have been adjusted accordingly.
- 12. The University Division All Other Income revenue budget was increased \$0.8 million for selfgenerated earmarked revenues. The corresponding expenditure budgets have been adjusted accordingly.
- 13. The University Division had a cash balance of \$8.6 million at the end of the fiscal year 2020-21. The university authorized a one-time expenditure budget increase of \$8.6 million to accomplish work which was previously delayed by the pandemic.
- 14. The Cooperative Extension/Agriculture Experiment State Division General Fund revenue budget was increased \$0.4 million for the state share of salary and fringe benefit rate changes. The corresponding expenditure budgets have been adjusted accordingly.
- 15. The federal revenue budget in the Cooperative Extension/Agriculture Experiment Station Division has been increased by \$1.2 million for the carryover of unexpended federal funds in fiscal year 2020-21. The corresponding expenditure budgets have been adjusted accordingly.

- 16. The Cooperative Extension and Agriculture Experiment Station division had a state E&G cash balance of \$2.9 million at the end of fiscal year 2020-21. The university authorized a one-time expenditure budget increase of \$2.9 million to accomplish work which was previously delayed by the pandemic.
- 17. Virginia Tech received \$35.4 million funding through The Higher Education Emergency Relief Fund II and III (HEERF II & III) programs for the Student Financial Aid award expenditures. In addition, other miscellaneous CARES allocations received by the institution, not recorded in the Auxiliary or E&G programs, are recorded as Sponsored Programs activity. The Sponsored Programs budget was increased by \$35.4 million to accommodate the federal pandemic relief funds.
- 18. The Student Financial Assistance revenue and expenditure budgets were decreased \$0.6 million for the finalization of the scholarship budget and technical accounting changes and increased \$0.3 million for the SCHEV GEAR Up scholarship program.
- 19. The projected annual budgets for All Other Programs were increased \$0.2 million for increased Surplus Property business volume, and \$23.1 million for pandemic relief clearing. The projected annual revenue budgets were increased \$5.6 million for federal revenue earmarked for Kentland Farm capital lease and \$3.6 million for technical alignment of university initiatives. The projected annual expense budgets were increased \$0.9 million for outstanding 2020-21 commitments that were initiated but not completed before June 30, 2021.

#### **AUXILIARY ENTERPRISES**

	July 1, 20	)21 to March 31,	2022	Annual Budget for 2021-22						
_	Actual	Budget	Change	Original	Adjusted	Change				
Residence and Dining Halls *										
Revenues	\$128,838	\$127,992	\$846	\$132,387	\$135,691	\$3,304 (4	i)			
Expenses	-85,303	-86,215	912	-128,747	-134,262	-5,515 (6	•			
Reserve Drawdown/(Deposit_	-43,535	-41,777	-1,758	-3,640	-1,429	2,211 (4	,6,7)			
Net	\$0	\$0	\$0	\$0	\$0	\$0				
Parking and Transportation										
Revenues	\$16,394	\$15,798	\$596	\$15,722	\$18,700	\$2,978 (8)	3)			
Expenses	-9,975	-10,508	533	-16,912	-19,913	-3,001 (6	5,8)			
Reserve Drawdown/(Deposit_	-6,419	-5,290	-1,129	1,190	1,213	23 (6	i,8)			
Net	\$0	\$0	\$0	\$0	\$0	\$0				
<b>Telecommunications Services</b>										
Revenues	\$18,533	\$18,403	\$130	\$21,594	\$21,671	<b>\$77</b> (5)	<b>;</b> )			
Expenses	-14,363	-17,014	2,651 (1)	-21,856	-27,276	-5,420 (5	,6,9)			
Reserve Drawdown/(Deposit_	-4,170	-1,389	-2,781	262	5,605	5,343 (6	,,9)			
Net	\$0	\$0	\$0	\$0	\$0	\$0				
University Services * **										
Revenues	\$55,406	\$55,362	\$44	\$55,967	\$55,951	<b>\$-16</b> (5)	<b>;</b> )			
Expenses	-35,388	-39,378	3,990 (2)	-55,493	-58,029	-2,536 (5	,6,7,10)			
Reserve Drawdown/(Deposit_	-20,018	-15,984	-4,034	-474	2,078	2,552 (5	,6,7,10)			
Net	\$0	\$0	\$0	\$0	\$0	\$0				
Intercollegiate Athletics *										
Revenues	\$70,076	\$69,786	\$290	\$78,327	\$84,446	\$6,119 (1	1)			
Expenses	-75,227	-75,333	106	-77,596	-96,642	-19,046 (6	5,11)			
Reserve Drawdown/(Deposit_	5,151	5,547	-396	-731	12,196	12,927 (6	i,11)			
Net	\$0	\$0	\$0	\$0	\$0	\$0				
Electric Service *										
Revenues	\$22,893	\$22,806	\$87	\$34,775	\$31,396	\$-3,379 (5	5,12)			
Expenses	-25,958	-26,006	48	\$-34,197	-35,293	-1,096 (5	,6,12)			
Reserve Drawdown/(Deposit_	3,065	3,200	-135	-578	3,897	4,475 (6	5,12)			
Net	\$0	\$0	\$0	\$0	\$0	\$0				
Inn at VT/Skelton Conf. Center										
Revenues	\$5,709	\$5,718	\$-9	\$9,056	\$8,152	\$-904 (5	5,13)			
Expenses	-6,502	-6,558	56	-10,354	-10,463	-109 (5	,			
Reserve Drawdown/(Deposit_	793	840	-47	1,298	2,311	1,013 (5	,6,13)			
Net	\$0	\$0	\$0	\$0	\$0	\$0				
Other Enterprise Functions ***										
Revenues	\$9,381	\$7,992	\$1,389 (3)	\$8,090	\$9,461	\$1,371 (5	5,14)			
Expenses	-1,521	-2,456	935	-5,616	-7,448	-1,832 (5				
Reserve Drawdown/(Deposit_	-7,860	-5,536	-2,324	-2,474	-2,013	461 (5	,6,14)			
Net	\$0	\$0	\$0	\$0	\$0	\$0				
TOTAL AUXILIARIES										
Revenues	\$327,230	\$323,857	\$3,373	\$355,918	\$365,468	\$9,550				
Expenses	-254,237	-263,468	9,231	-350,771	-389,326	-38,555				
Reserve Drawdown/(Deposit_	-72,993	-60,389	-12,604	-5,147	23,858	29,005				
Net =	\$0	\$0	\$0	\$0	\$0	\$0				

<sup>\*</sup> University Systems include Dormitory and Dining Hall System, University Services System, Intercollegiate Athletics System, and Electric Service System. The Systems were created to provide assurance to bond holders that system revenues are pledged for the payment of debt service and to allow for dedicated repair and replacement that are not subject to liens of any creditor of the university.

<sup>\*\*</sup> University Services System includes Career & Professional Development, Center for the Arts, Health Services, Recreational Sports, Student Engagement & Campus Life, Cultural and Community Centers, Student Organizations, and the VT Rescue Squad.

<sup>\*\*\*</sup> Other Enterprise Functions include Golf Course, Hokie Passport, Library Café, Library Photocopy, Licensing & Trademark, Little Hokie Hangout, New Student and Family Programs, Pouring Rights, Printing Services, Software Sales, Tailor Shop and Clearing Accounts.

- 1. Expenses in Telecommunications Services are lower than projected due to timing of network telecommunication projects.
- 2. Expenses for the University Services System are lower than projected due to timing of expenses.
- 3. Revenues for Other Enterprise Functions are higher than projected due to increased business volume in New Student Programs and Software Sales.
- 4. The annual revenue for Residence and Dining Halls were decreased \$3.2 million in 2<sup>nd</sup> quarter for lower than anticipated residence hall occupancy, increased \$2.1 million in 3<sup>rd</sup> quarter for residential quarantine space agreements, higher residential spring occupancy, and summer conference revenues, and increased \$4.4 million in the 3<sup>rd</sup> quarter for higher than budgeted dining meal plan sales and self-generated revenues. Expenses were increased \$2.5 million in the 2<sup>nd</sup> quarter for a one-time equipment purchase of microwave-refrigerators for residence rooms and decreased \$5.8 million in the 3<sup>rd</sup> quarter for Dining expense savings.
- 5. In June 2021, the annual revenue, expense, and reserve budgets for Auxiliary Enterprises were adjusted for technical alignments and finalization of fixed cost estimates.
- 6. The annual expense budget for Auxiliary Enterprises was increased \$12.6 million for outstanding 2020-21 commitments and projects that were initiated but not completed before June 30, 2021.

	Outstanding						
Auxiliary Enterprise	Commitments						
Residence and Dining Halls	\$3,449,416						
Parking and Transportation	732,928						
Telecommunication Services	1,213,341						
University Services System	2,308,486						
Intercollegiate Athletics	1,857,700						
Electric Service	2,299,715						
Inn at Virginia Tech	149,749						
Other Enterprise Functions	614,948						
Total	\$12,626,283						

- 7. The annual expense budgets for Residence and Dining Halls were increased \$5.4 million and University Services System increased \$0.2 million to increase entry level compensation to respond to the market.
- 8. The annual revenue, expense, and reserve budgets for Parking Services were increased \$2.9 million for parking permit sales, multi-modal transit project activity, and building maintenance.
- 9. The annual expense and reserve budgets for Telecommunications Services were increased \$4.1 million for the residential network refresh project.
- 10. The annual expense and reserve budgets for University Services System was increased \$0.1 million for Virginia Tech Rescue Squad dispatch system replacement.
- 11. The annual revenue, expense, and reserve budgets for Intercollegiate Athletics were increased to accommodate additional revenue of \$1.7 million for the football team's participation in the Pinstripe Bowl, \$0.7 million in private funds for the repayment of the football lounge advance, \$1.5 million bowl expenses (total bowl expense is \$2.5 million), and \$12.0 million for the football coaching transition loan. The annual revenue budget was increased \$1.1 million for football revenues, \$1.4 million in private funds for the baseball pitching lab, \$1.0 million in private funds for additional football transition salary needs not covered by coaching transition loan, and \$0.2 million in private funds for the president's box renovations, partially offset by a decrease \$0.1 million for lower than budgeted basketball ticket sales. The annual expense budget was increased \$1.5 million for football transition salary needs not covered by coaching transition loan, \$0.6 million for coaching contracts and faculty leave payouts, \$0.5 million for post-season and GPA bonuses, \$2 million to fully fund annual budgets for sports medicine, outdoor facilities, and external relations, \$0.2 million for stadium wifi, \$1.7 million for baseball pitching lab, \$0.2 million for president's box renovations,

- and \$2.3 million for indoor practice facility capital project, partially offset by a decrease of \$5.4 million for alignment of scholarship expenses to private fundraising.
- 12. The annual revenue budget for the Electric Service auxiliary was decreased \$2.8 million due to lower than projected electric consumption. The annual expense budget was decreased \$2.0 million for lower electric consumption and increased \$2.0 million for higher than budgeted cost of wholesale electricity.
- 13. The annual revenue, expense, and reserve budgets for the Inn at Virginia Tech were decreased for lower than projected business volume and hotel management transition.
- 14. The annual revenue, expense, and reserve budgets for Other Enterprise Functions were increased for sustainability projects, the cost of winding down operations in Printing Services, technical accounting alignments, and scholarship expenses in Licensing and Trademark.

### CAPITAL OUTLAY PROJECTS AUTHORIZED AS OF MARCH 31, 2021

	PROJECT	PROJECT FISCAL YEAR ACTIVITY ANNUAL YTD					TOTAL PROJECT BUDGET STATE NONGENERAL REVENUE TOTAL								
	INITIATED				EXPENDITURES		- <u>-</u>	FUND	BOND	BUDGET	CUMULATIVE EXPENDITURES				
EDUCATIONAL AND GENERAL PROJECTS															
Design Phase															
Planning: Mitchell Hall (Replace Randolph Hall)	Jul 2020	\$	2,500	\$	775	\$ -	\$	-	\$ 11,000	\$ 11,000	\$	809	(1)		
Life, Health, Safety, Accessibility, & Code Compliance	Jul 2020		155		85	3,100		-	-	3,100		140	(2)		
Planning: New Business Building	Apr 2022		-		-	-		8,000	-	8,000		-	(3)		
Construction Phase															
Maintenance Reserve	On-going		14,300		8,044	29,824		-	-	29,824		18,515	(4)		
Livestock & Poultry Research Facilities, Phase I	Oct 2016		13,500		12,419	25,274		-	-	25,274		15,103	(5)		
Corps Leadership and Military Science Building	Jun 2019		16,000		12,681	-		20,650	31,350	52,000		17,799	(6)		
Data and Decision Science Building	Jul 2019		35,000		31,232	69,000		-	10,000	79,000		43,469	(7)		
Innovation Campus - Academic Building	Jul 2019		30,000		25,479	168,000		-	134,136	302,136		40,342	(8)		
Hitt Hall	Apr 2017		6,800		3,244	-		31,259	53,741	85,000		8,140			
Undergraduate Science Laboratory Building	Jul 2017		2,000		110	90,412		-	-	90,412		4,786			
Equipment and Special Initiatives															
Commonwealth Cyber Initiative	May 2019		70		67	1,500		-	-	1,500		1,337	(11)		
Fralin Biomedical Research Institute Equipment	Jul 2020		2,500		1,402	18,133		-	-	18,133		8,942	. ,		
Equipment for Workforce Development	May 2021		1,000		-	15,778		-	-	15,778		5,200	(13)		
Close-Out															
Improve Kentland Facilities	Sep 2013		363		399	12,463		-	-	12,463		12,311	(14)		
Gas-Fired Boiler at the Central Steam Plant	Apr 2017		400		501	-		8,200	-	8,200		8,038	` '		
Acquisition: Falls Church Property	Apr 2019		2,850		-	-		-	2,850	2,850		, <u>-</u>	(16)		
Chiller Plant Phase II	Oct 2016		5,000		5,383	32,655		10,312	-	42,968		39,541			
Holden Hall Renovation	Oct 2016		25,000		24,001	57,215		8,962	8,750	74,927		66,009	` ,		
Construct Virginia Seafood AREC	Jul 2018		1,224		1,224	2,500		<b>-</b>	<b>-</b>	2,500		2,500			
TOTAL EDUCATIONAL AND GENERAL PROJECTS		\$ 1	158,662	\$	127,045	\$ 525,855	\$	87,383	\$ 251,827	\$ 865,065	\$	292,981	_		

#### **Education and General Projects**

- 1. <u>Planning: Mitchell Hall (Replace Randolph Hall)</u>: This state authorized planning project will design the replacement of Randolph Hall with an approximately 284,000 gross square foot building to accommodate engineering instruction and research. In accordance with the state capital budget program, the university will temporarily fund the planning costs and be reimbursed through a request for construction funding. Schematic design is underway.
- 2. <u>Life, Health, Safety, Accessibility, & Code Compliance</u>: This project improves pedestrian connectors to ensure accessible service in the North Academic District. Working drawings are underway with market pricing expected October 2022.
- 3. <u>Planning: New Business Building</u>: This is a new planning project authorized at the April Board of Visitors meeting to design a 104,000 gross square foot building for the Pamplin College of Business. A/E and CMAR procurements are underway.
- 4. <u>Maintenance Reserve</u>: The total project budget reflects \$2.73 million of carryforward from fiscal year 2020, and the State's fiscal year 2021 and fiscal year 2022 appropriations totaling \$27.46 million. The annual budget amount reflects the pace necessary to meet the state's 85 percent spending performance requirement by June 30, 2022.
- 5. <u>Livestock & Poultry Research Facilities, Phase I</u>: This project is the first of two phases to renew existing facilities for the livestock and poultry programs. Construction is underway for the swine, poultry, beef, and equine packages. Packages for three hay barns and demolition are under development. Construction funding for those packages is included in the Executive Budget Bill for the 2022 General Assembly session. The annual budget was increased to account for the pace of the contractor's work. Resources are available and sufficient to cover the accelerated cash flows, and the project remains within the authorized total budget.
- 6. <u>Corps Leadership and Military Science Building</u>: The project consolidates the Corps of Cadets and ROTC programs in the northern portion of the Upper Quad project. Construction is underway with substantial completion expected July 2023. The annual budget was increased to account for the pace of the contractor's work. Resources are available and sufficient to cover the accelerated cash flows, and the project remains within the authorized total budget.
- 7. <u>Data and Decision Sciences Building</u>: Construction of the new 120,000 gross square foot building is underway with substantial completion expected April 2023.
- 8. <u>Innovation Campus Academic Building</u>: This project will construct a new 300,000 gross square foot academic building with below grade parking as part of the Innovation Campus in Alexandria Virginia. Construction of the parking garage and foundation is underway. The university received a Guaranteed Maximum Price (GMP) construction contract for the building package with substantial completion expected April 2024. The annual budget was increased to account for the pace of shared infrastructure activity. Resources are available and sufficient to cover the accelerated cash flows, and the project remains within the authorized total budget.
- 9. <u>Hitt Hall</u>: This project houses an expansion of Myers-Lawson School of Construction, a new dining center, and other academic spaces. Sitework is underway. Construction is underway and substantial completion expected March 2024. The annual budget was increased to account for the pace of the contractor's work. Resources are available and sufficient to cover the accelerated cash flows, and the project remains within the authorized total budget.
- 10. <u>Undergraduate Science Laboratory Building</u>: This project will construct a 102,000 gross square foot science instruction laboratory building. The university received a Guaranteed Maximum Price (GMP) construction contract for the project January 28, 2022 with construction starting April 2022 and substantial completion April 2024. The project received a General Fund administrative supplement on March 8, 2022 to cover a minor market price adjustment necessary to award the construction contract. The annual budget was decreased to account for the timing of the construction contract.
- 11. <u>Commonwealth Cyber Initiative</u>: This project makes improvements to support the Commonwealth Cyber Initiative Hub renovations, space enhancements, and equipment. The Virginia Innovation Partnership Authority (VIPA) approves spending requests which are then allocated to Virginia Tech for procurement. The maximum appropriation from the Commonwealth is \$3.5 million. The annual budget was decreased to account for extended lead times for equipment orders.
- 12. <u>Fralin Biomedical Research Institute Equipment</u>: This funding supports the procurement and installation of specialized research equipment for the Fralin Biomedical Research Institute. The annual budget was decreased to account for extended lead times for equipment orders.
- 13. <u>Equipment for Workforce Development</u>: This project supports space and equipment purchases for the instructional programs associated with the Tech Talent Investment Program. The annual budget was adjusted to account for extended lead times for equipment orders.
- 14. <u>Improve Kentland Facilities</u>: The project is substantially complete and the total cost is expected to be \$12.46 million. The project will be closed and financial accounts terminated when final invoices are received and paid.
- 15. <u>Gas-Fired Boiler at the Central Steam Plant</u>: This project is substantially complete and the total cost is expected to be \$8.038 million. The project will be closed and financial accounts terminated when final invoices are received and paid.
- 16. <u>Acquisition: Falls Church Property</u>: This project was established to acquire the fee simple title to the 5.33 acres currently leased from and owned by the City of Falls Church for a net cost of \$2.85 million. The university is working on a sale transaction for the property with the City of Falls Church.

- 17. Chiller Plant Phase II: This project is substantially complete and the total cost is expected to be \$42.968 million. The project will be closed and financial accounts terminated when final invoices are received and paid.
- 18. <u>Holden Hall Renovation</u>: This project is substantially complete and the total cost is expected to be \$74.927 million. The project will be closed and financial accounts terminated when final invoices are received and paid. The annual budget was increased to account for the pace of the contractor's work. Resources are available and sufficient to cover the accelerated cash flows, and the project remains within the authorized total budget.
- 19. <u>Construct Virginia Seafood AREC</u>: This project is substantially complete. The project has exhausted the State resources and will be closed at the end of the fiscal year.

# Capital Outlay Projects Authorized as of March 31, 2022 (Continued)

		FI	SCAL YE	CTIVITY	TOTAL PROJECT BUDGET										
	PROJECT INITIATED	ANNUAL BUDGET		YTD EXPENDITURES		STATE SUPPORT		NONGENERAL FUND		REVENUE BOND		TOTAL BUDGET		UMULATIVE PENDITURES	i
AUXILIARY ENTERPRISE PROJECTS															
<u>Design Phase</u> Student Wellness Improvements	Jun 2016	\$	2,500	\$	556	\$	-	\$	13,310	\$ 44,6	690	\$ 58,000	\$	5 5,621 (1	1)
Construction Phase Maintenance Reserve New Upper Quad Residence Hall Dietrick Renovation	On-going Jun 2019 Sept 2017		8,000 13,000 1,200		7,838 8,575 108		- - -		8,000 2,000 9,131	40,0	- 000 -	8,000 42,000 9,131		7,838 (2 11,062 (3 1,056 (4	3)
Close-Out Student-Athlete Performance Center Creativity & Innovation District LLC Planning: Tennis Center Improvements Global Business & Analytics Complex Residence Halls	Mar 2018 Oct 2016 Aug 2016 Jun 2019		18 17,176 107 -		18 14,082 106 -		- - - -		20,417 15,880 809 -	89,6 84,0	- 000	20,417 105,500 809 84,000		19,726 (5 102,018 (6 491 (7 1,269 (8	6) 7)
TOTAL AUXILIARY ENTERPRISE PROJECTS  GRAND TOTAL		\$	42,001 200,663	\$	31,282 158,328	\$ 52	- 25,855	\$	69,546 156,929	\$ 258,3 \$ 510,1		\$ 327,856 \$ 1,192,921		\$ 442,063	

Auxiliary Enterprise Projects

Attachment BB

Student Wellness Improvements: The estimated pricing for the design scope exceeds the project authorization, and the university
is developing an alternative plan to accomplish the key project objectives. A resolution to move forward with the project will be
presented at the June Board of Visitors meeting.

- 2. <u>Maintenance Reserve</u>: The auxiliary maintenance reserve program covers 106 assets with a total replacement value of \$1.4 billion. Projects are scheduled and funded by the auxiliary enterprises. The units prepare five-year plans that outline their highest priority deferred maintenance needs. The annual budget and total project budget reflect the spending plans of the auxiliary units on maintenance reserve work scheduled for fiscal year 2022.
- 3. New Upper Quad Residence Hall: The project constructs a 300 bed residence hall in the upper quad section of campus. The project is under construction with substantial completion expected August 2023. The annual budget was increased to account for the pace of the contractor's work. Resources are available and sufficient to cover the accelerated cash flows, and the project remains within the authorized total budget.
- 4. <u>Dietrick Renovation</u>: This project includes refurbishing the first floor of Dietrick Hall, inserting a modern food service venue, and enclosing a portion of the exterior overhang. Improvements to the outdoor plaza will be implemented concurrently as a non-capital activity supported with private gifts. The project is under construction with substantial completion expected March 2023. The university infused a minor increase to the total budget, which may be administratively implemented under the university's tier three Management Agreement with the State, for a schedule extension to maintain food service operations during the spring semester.
- 5. <u>Student-Athlete Performance Center</u>: The project is closed with a total cost of \$19.726 million. The annual budget was decreased to reflect actual expenses at the close of the project.
- 6. <u>Creativity & Innovation District Living Learning Community (LLC)</u>: The project is substantially complete and the total cost is expected to be \$105.5 million. The project will be closed and financial accounts terminated when final invoices are received and paid.
- 7. <u>Planning: Tennis Center Improvements:</u> The planning project is complete and the total cost is expected to be \$809 thousand. The project will be closed and financial accounts terminated when final invoices are received and paid. The annual budget was decreased to reflect actual expenses at the close of the project.
- 8. <u>Global Business & Analytics Complex Residence Halls</u>: The university is exploring alternatives for additional residential beds in the northwest area of campus. The project will be closed at the end of the fiscal year.